

(Company Registration No. 198802660D)

#### Third Quarter Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS

# 1(a)(i) A Statement of Comprehensive Income for the Group together with a comparative statement for the corresponding period of the immediately preceding financial year

	Gro	Group			up		
	Jul to Sep	Jul to Sep Jul to Sep			Jan to Sep Jan to Sep		
	2013	2012	%	2013	2012	%	
	S\$'000	S\$'000	(+/-)	S\$'000	S\$'000	(+/-)	
Revenue	70,675	83,643	(16)	210,878	255,888	(18)	
Cost of sales	(67,802)	(81,718)	(17)	(198,262)	(246,471)	(20)	
Gross profit	2,873	1,925	49	12,616	9,417	34	
Gross margin	4.1%	2.3%		6.0%	3.7%		
Other operating income	840	1,823	(54)	3,299	2,275	45	
Distribution expenses	(798)	(1,192)	(33)	(2,045)	(2,432)	(16)	
Administrative expenses	(3,076)	(3,122)	(1)	(9,356)	(9,312)	0	
Other operating expenses	(3,368)	(1,264)	166	(8,448)	(3,906)	116	
Finance expenses	(446)	(566)	(21)	(1,355)	(1,561)	(13)	
Share of associate profits	2,140	1,860	15	6,622	3,501	89	
(Loss)/Profit before tax	(1,835)	(536)	nm*	1,333	(2,018)	nm*	
Income tax (expense) /credit	(49)	(62)	nm*	(59)	(116)	nm*	
Net (loss)/ profit after tax	(1,884)	(598)	nm*	1,274	(2,134)	nm*	
Other comprehensive income/(loss)							
Currency translation adjustments	16	(49)	nm*	79	(147)	nm*	
Share of other comprehensive income of							
associates	38	(17)	nm*	18	(36)	nm*	
net of tax	54	(66)	nm*	97	(183)	nm*	
Total comprehensive (loss)/income for the period	(1,830)	(664)	nm*	1,371	(2,317)	nm*	
(Loss)/Profit attributable to:							
Equity holders of the Company	(1,824)	(555)	nm*	1,326	(1,901)	nm*	
Non-controlling interests	(60)	(43)	nm*	(52)	(233)	nm*	
	(1,884)	(598)	nm*	1,274	(2,134)	nm*	
Total comprehensive (loss)/income attributable to:							
Equity holders of the Company	(1,744)	(612)	nm*	1,433	(2,043)	nm*	
Non-controlling interests	(86)	(52)	nm*	(62)	(274)	nm*	
	(1,830)	(664)	nm*	1,371	(2,317)	nm*	

\*nm denotes not meaningful

Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

	Gro	oup	Grou	սթ
	Jul to Sep	Jul to Sep	Jan to Sep	Jan to Sep
Profit before tax is arrived at after charging/(crediting) the	2013	2012	2013	2012
following:				
	S\$'000	S\$'000	S\$'000	S\$'000
Allowance/ (Reversal of allowance) for impairment				
of receivables, net	41	(20)	293	(52)
Amortisation of computer software	10	53	65	139
Amortisation of deferred income	(357)	-	(952)	-
Depreciation of property, plant and equipment	477	753	1,747	2,222
Dividend income from quoted investment	-	(5)	-	(5)
Fair value (gain) /loss on investment held for trading	(10)	12	(10)	52
Fair value loss on derivatives, net	217	793	68	300
Foreign exchange loss /(gain), net	1,177	(1,830)	1,320	(1,431)
Interest income	(42)	-	(69)	-
Interest on borrowings	446	566	1,355	1,561
Gain on sale of property, plant and equipment	(45)	(110)	(47)	(53)
Write off of inventories	-	-	12	-
Write (back) /down of inventories	-	(28)	9	169

#### 1(a)(ii) Notes to the Statement of Comprehensive Income for the Group

#### Note

- 1. The share of associate results for BRC Asia Limited is based on estimation as BRC has not announced its quarter results ended 30.09.2013. The Group will issue another management's announcement to update the results if the estimation is significantly different from the BRC announcement of its Quarter 4 results.
- 2. Certain comparative figures in the Statement of Comprehensive Income for the financial period ended 31 December 2012 have been restated to conform to the current year's classification to better reflect the nature of the items. The reclassification has no effect on the results as reported for the previous financial period. Costs incurred for carriage outwards previously included in Other Operating Expenses are appropriately reclassified to Distribution Expenses. Support service charges previously included in Other Operating Expenses are now appropriately reclassified to Administrative expenses.

	As previous	ly reported	As res	tated
	Jul to Sep 2012	Jan to Sep 2012	Jul to Sep 2012	Jan to Sep 2012
Distribution Expenses	1,192	2,076	1,192	2,432
Administrative Expenses	2,933	9,123	3,122	9,312
Other Operating Expenses	1,453	4,451	1,264	3,906

Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

	Gro	սթ	Company		
	30.09.2013	31.12.2012	30.09.2013	31.12.2012	
	S\$'000	S\$'000	S\$'000	S\$'000	
Non-current assets					
Property, plant and equipment	17,178	17,637	8,823	9,403	
Intangible assets	342	381	325	361	
Investment in subsidiaries	-	-	13,488	13,488	
Investment in associates	46,271	42,853	713	713	
Investment in joint venture	-	_	-	-	
Available for sale financial assets	_	_	-	-	
Deferred tax as sets	-	-	-	-	
	63,791	60,871	23,349	23,965	
Current assets					
Investment held for trading	85	75	-	-	
Derivative financial instruments	-	22	-	22	
Inventories	94,196	86,202	74,945	71,571	
Trade and other receivables	64,355	96,629	84,483	114,140	
Prepaid expenses	457	320	244	128	
Cash and cash equivalents	15,720	18,522	5,590	5,589	
	174,813	201,770	165,262	191,450	
Current liabilities					
Trade and other payables	29,350	47,377	26,916	42,614	
Finance lease payables	83	183	-	87	
Bank borrowings	54,576	55,743	44,792	47,971	
Provision for taxation	104	108	-	-	
Deferred income	1,429	1,310	1,429	1,310	
Derivative financial instruments	58	12	51	-	
	85,600	104,733	73,188	91,982	
Net-current assets	89,213	97,037	92,074	99,468	
Non current liabilities	133	105			
Finance lease payables		195	-	-	
Bank borrowings	7,203	8,947	7,203	8,947	
Provision for reinstatement costs	1,000	1,000	700	700	
Deferred income	7,619	8,690	7,619	8,690	
Deferred taxation	<u>9</u> 15,964	187 19,019	- 15,522	- 18,337	
	137,040	138,889	99,901	105,096	
Capital and reserves	137,040	130,009	79,901	105,090	
Share capital	137,314	137,314	137,314	137,314	
Treasury shares	(1,885)	(1,885)	(1,885)	(1,885)	
Other reserves	2,008	1,901	2,527	2,527	
Accumulated losses	(2,184)	(302)	(38,055)	(32,860)	
Equity attributable to equity holders of the Company	135,253	137,028	99,901	105,096	
Non-controlling interests	1,787	1,861	-	-	
Total equity	137,040	138,889	99,901	105,096	

# 1(b)(i) A Statement of Financial Position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

	As at 3	30 September	· 2013	As at 31 December 2012			
			Finance			Finance	
	Secured	Unsecured	lease	Secured	Unsecured	lease	
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	
Repayable within one year	44,983	9,593	83	49,230	6,513	183	
Repayable after one year	7,203	-	133	8,947	-	195	
Total	52,186	9,593	216	58,177	6,513	378	

#### 1(b)(ii) Aggregate amount of group's borrowings and debt securities

Details of collaterals

The Group's borrowings of approximately S\$52.2 million is secured by way of fixed and floating charge over all assets of the Company, legal mortgage over properties of the Company and fixed deposits pledged to banks by Malaysian subsidiaries.

Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

# 1(c)(i) A Statement of Cash Flows for the Group, together with a comparative statement for the corresponding period of the immediately preceding financial year

	Group		Grou	p
	Jul to Sep	Jul to Sep	Jan to Sep	Jan to Sep
	2013	2012	2013	2012
	S\$'000	S\$'000	S\$'000	S\$'000
Cash flows from operating activities				
(Loss)/Profit before tax	(1,835)	(536)	1,333	(2,018)
Adjustments for:				
Depreciation of property, plant and equipment	477	753	1,747	2,222
Amortisation of computer software	10	53	65	139
Gain on disposal of property, plant and equipment	(45)	(110)	(47)	(53)
Allowance /(Reversal of allowance) for impairment				
of receivables, net	41	(20)	293	(52)
Write (back) / down of inventories	-	(28)	9	169
Write off of inventories	-	-	12	-
Dividend income from quoted investment	-	(5)	-	(5)
Fair value(gain)/ loss on investment held for trading	(10)	12	(10)	52
Fair value loss on derivatives, net	217	793	68	300
Interest expense	446	566	1,355	1,561
Interest income	(42)	-	(69)	-
Share of associates results	(2,140)	(1,860)	(6,622)	(3,501)
Ammortisation of deferred income	(357)	-	(952)	-
Foreign currency realignment	18	(34)	68	(109)
Operating cash flow before working capital changes	(3,220)	(416)	(2,750)	(1,295)
Working capital changes:				
Inventories	31,857	(541)	(8,287)	9,812
Trade and other receivables	(1,110)	596	(6,920)	(10,840)
Trade and other payables	(27,143)	(14,484)	(17,283)	(13,552)
Cash generated from/ (used in) operations	384	(14,845)	(35,240)	(15,875)
Interest expense paid	(446)	(566)	(1,355)	(1,561)
Interest income received	42	-	69	-
Income tax p aid	(107)	(65)	(241)	(147)
Net cash flows used in operating activities	(127)	(15,476)	(36,767)	(17,583)
		,	/	
Cash flows from investing activities				
Dividend income received from quoted investment	1,115	5	3,222	5
Fixed deposits pledged	(8)	(8)	(8)	(24)
Proceeds from disposal of property, plant and equipment	418	121	39,269	177
Purchase of property, plant and equipment	(330)	(6,714)	(2,260)	(9,892)
Purchase of intangible assets	(1)	(125)	(27)	(144)
Net cash flows from/(used in) investing activities	1,194	(6,721)	40,196	(9,878)
The cash nows nonn(used in) investing activities	1,194	(0,721)	40,190	(9,070)
Cash flows from financia a stirition				
Cash flows from financing activities				7.000
Proceeds from issue of new shares in the Company	-	(827)	-	7,268
Purchase of treasury shares	-	(827)	-	(1,189)
Dividends paid on ordinary shares of the Company	-		(3,208)	(6,555)
Dividends paid to minority shareholders of a subsidiary	(12)	72 505	(12)	-
Proceeds from bank borrowings	38,452	73,506	142,910	164,423
Repayment of bank borrowings	(45,938)	(47,269)	(145,762)	(129,238)
Repayment of finance lease payables	(50)	(15)	(162)	(177)
Restricted cash release	3,960	-	-	-
Net cash flows (used in) /generated from financing activities	(3,588)	25,395	(6,234)	34,532
Net change in cash and cash equivalents	(2,521)	3,198	(2,805)	7,071
Cash and cash equivalents at beginning of the period	17,583	15,888	17,867	12,015
Cash and cash equivalents at end of period	15,062	19,086	15,062	19,086

Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

#### 1(c)(ii) Note to the Consolidated Statement of Cash Flows

For the purposes of the consolidated statement of cash flows, cash and cash equivalents comprise:

	Group			
	As at 30 Sept 2013	As at 30 Sept 2012		
	S\$'000	S\$'000		
Cash and bank balances	15,062	19,086		
Fixed deposits	658	657		
	15,720	19,743		
<u>Less</u> : Fixed deposits pledged with banks <sup><math>(1)</math></sup>	(658)	(657)		
Cash and cash equivalents per consolidated cash flow				
statement	15,062	19,086		

<sup>(1)</sup> The Group's Malaysian subsidiaries have fixed deposits pledged with banks to secure credit facilities granted to them.

Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Attributable to equity shareholders of the Company								
Group	Share capital	Treasury shares	Capital reserve	Fair value reserve	Foreign currency translation reserve	Accumulated (losses)/ profits	Total	Non- controlling interests	Total equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Balance as at 1 January 2013	137,314	(1,885)	2,527	(4)	(622)	(302)	137,028	1,861	138,889
Profit /(loss) for the period	-	-	-	-	-	1,326	1,326	(52)	1,274
Other comprehensive income/(loss) Foreign currency translation	-	-	-	-	89	-	89	(10)	79
Share of other comprehensive income of associate		-	_	-	18	-	18	-	18
Other comprehensive income/(loss) for the period, net of tax	-		-	-	107		107	(10)	97
Total comprehensive income/(loss) for the period	-	-	-	-	107	1,326	1,433	(62)	1,371
<u>Contribution by and</u> distributions to owners									
Dividend on ordinary shares	-	-	-	-	-	(3,208)	(3,208)	(12)	(3,220)
Total contributions by and									
distributions to owners	-	-	-	-	-	(3,208)	(3,208)	(12)	(3,220)
Balance as at 30 September 2013	137,314	(1,885)	2,527	(4)	(515)	(2,184)	135,253	1,787	137,040

## Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

	Attributable to equity shareholders of the Company								
Group	Share capital	Treasury shares	Capital reserve	Fair value reserve	Foreign currency translation reserve	Accumulated (losses)/ profits	Total	Non- controlling interests	Total equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Balance as at 1 January 2012	130,046	-	2,527	(9)	(424)	1,133	133,273	2,178	135,451
(Loss) for the period Other comprehensive (loss)	-	-	-	-	-	(1,901)	(1,901)	(233)	(2,134)
Foreign currency translation	-	-	-	-	(106)	-	(106)	(41)	(147)
Share of other comprehensive									
income/(loss) of associate	-	-	-	5	(41)	-	(36)	-	(36)
Other comprehensive income/(loss)									
for the period, net of tax	-	-	-	5	(147)	-	(142)	(41)	(183)
Total comprehensive income/(loss) for the period	-	-	-	5	(147)	(1,901)	(2,043)	(274)	(2,317)
<u>Contribution by and</u> <u>distributions to owners</u>									
Issuance of ordinary shares	7,268	-	-	-	-	-	7,268	-	7,268
Purchase of treasury shares	-	(1,189)	-	-	-	-	(1,189)	-	(1,189)
Dividend on ordinary shares	-	-	-	-	-	(6,555)	(6,555)	(14)	(6,569)
Total contributions by and distributions to owners	7,268	(1,189)	-	-	-	(6,555)	(476)	(14)	(490)
Balance as at 30 September 2012	137,314	(1,189)	2,527	(4)	(571)	(7,323)	130,754	1,890	132,644

Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

Company	Share capital	Treasury shares	Capital reserve	Accumulated (losses)	Total
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Balance as at 1 January 2013 Loss for the period, representing total	137,314	(1,885)	2,527	(32,860)	105,096
comprehensive income for the period	-	-	-	(1,987)	(1,987)
Contributions by and distributions to owners				(2.200)	(2.200)
Dividend on ordinary shares	-	-	-	(3,208)	(3,208)
Total contributions by and distributions to owners		-	-	(3,208)	(3,208)
Balance as at 30 September 2013	137,314	(1,885)	2,527	(38,055)	99,901
Balance as at 1 January 2012 Loss for the period, representing total comprehensive income for the period	130,046	-	2,527	(27,836) (4,098)	104,737 (4,098)
Contributions by and distributions to owners	·				
Issuance of ordinary shares Purchase of treasury shares	7,268	- (1,189)	-	-	7,268 (1,189)
Dividend on ordinary shares	-	-	-	(6,555)	(6,555)
Total contributions by and distributions to owners	7,268	(1,189)	-	(6,555)	(476)
Balance as at 30 September 2012	137,314	(1,189)	2,527	(38,489)	100,163

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There was no change in the Company's share capital during the 3<sup>rd</sup> quarter ended 30 September 2013.

The Company does not have any outstanding shares convertibles as at 30 September 2013. As at 30 September 2012, there were 60,000,000 outstanding warrants.

There were 23,268,000 treasury shares as at 30 September 2013 and 14,637,000 treasury shares as at 30 September 2012.

# 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at end of the immediately preceding year.

	30 September 2013	31 December 2012
Total number of issued shares	1,092,521,962	1,092,521,962
Treasury shares	(23,268,000)	(23,268,000)
Total number of issued shares excluding treasury shares	1,069,253,962	1,069,253,962

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

# 2. Whether figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been reviewed or audited by the auditors.

# **3.** Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not Applicable

## 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied

Except as disclosed in Note 5 below, the Group has applied the same accounting policies and methods of computation to the financial statements for the current financial year and the most recent audited financial statements for the financial period ended 31 December 2012.

# 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted the new or revised Singapore Financial Reporting Standards ("FRS") and Interpretations of FRS ("INT FRS") which became effective for the current financial year, where applicable. The adoption of these FRS and INT FRS did not result in any substantial changes to the Group's accounting policies and there is no material impact on the financial statements of the Group since 31 December 2012.

# 6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

	Gr	oup	Group		
	Jul - Sep Jul - Sep		Jan to Sep	Jan to Sep	
Formin og men ogdin oggi ak organ	2013	2012	2013	2012	
Earnings per ordinary shares:					
(a) Basic (cents)	(0.17)	(0.05)	0.12	(0.18)	
(b) Diluted (cents)	(0.17)	(0.05)	0.12	(0.18)	

- (a) Earnings per share were calculated based on weighted average number of shares of 1,069,253,962 for the period ended 30 September 2013 and 1,076,211,018 for the period ended 30 September 2012.
- (b) Diluted earnings per share were calculated based on adjusted weighted average number of shares during the period.

There was no dilution in earnings per ordinary share this quarter and the comparative quarter last year.

# 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

	Group		Company	
	30.09.2013	31.12.2012	30.09.2013	31.12.2012
Net asset value per ordinary share (cents)	12.65	12.82	9.34	9.83

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the turnover, costs and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Results for Jul to Sep 2013 ("3Q2013") versus Jul to Sep 2012 ("4Q2012")

(Note: There are 5 quarters in financial period ended 31 December 2012 due to change of its year end.)

#### **Revenue and Gross Profit**

The Group's revenue decreased by 16% from S\$83.6 million in 4Q2012 to S\$70.7 million in 3Q2013 due mainly to lower selling prices and lower volume of an average of 3% and 13% respectively.

However, the Group's gross profit increased by S\$1 million from S\$1.9 million in 4Q2012 to S\$2.9 million in 3Q2013 driven by better profit margin from 2.3% in 4Q2012 to 4.1% in Q32013.

#### **Other Operating Income**

The decrease of other operating income from S\$1.8 million in 4Q2012 to S\$0.8 million in 3Q2013 can be explained by the non-recurrence foreign exchange gain reported in 4Q2012, and the decrease is partially offset by increase in rental income and deferred revenue of sales of office and warehouse at Jurong Port Road ("JPR").

#### **Distribution, Other Operating and Finance Expenses**

Distribution expenses decreased 33% from S\$1.2million in 4Q2012 to S\$0.8million in 3Q 2013 mainly due to lower carriage outward costs incurred and lower sales volume.

Other operating expenses increased by 166% from \$\$1.2 million in 4Q2012 compared to \$\$3.3 million in 3Q2013. The increase was due to the additional rental payments of \$\$1.2 million for the office and warehouse at JPR following the completion of the sale and leaseback of JPR in January 2013. Additionally, the increase also arose from foreign exchange difference and rental of vehicles and machinery of \$\$0.7 million and \$\$0.4 million respectively. These increases in other operating expenses were partially offset by the reduced depreciation of \$\$0.2 million in 3Q2013.

Lower finance expenses in 3Q2013 as compared to 4Q2012 resulted from reduced bank borrowings.

#### **Profitability**

The Group recorded a net loss after tax of S\$1.9 million in 3Q2013, compared to a net loss of S\$0.6 million in 4Q2012.

#### Results for Jan to Sep 2013 ("YTD2013") versus Jan to Sep 2012 ("YTD2012")

(Note: "YTD2012" refers to the corresponding nine months of the immediately preceding financial period ended 31 December 2012)

#### **Revenue and Gross Profit**

Despite the Group's revenue decreased by 18% from S\$255.9 million in YTD2012 to S\$210.9 million in YTD2013, the gross profit increased by 34% from S\$9.4 million in YTD2012 to S\$12.6 million in YTD2013 contributed by the improvement in gross profit margin of 2.3 percentage points to 6.0% from 3.7%, as compared to the last financial period.

#### **Other Operating Income**

Other operating income increased by 45% from S\$2.3 million in YTD2012 to S\$3.3 million in YTD2013. The increase in other operating income was principally due to the amortization of deferred revenue on sales of JPR and warehouse handling & rental income.

#### **Other Operating Expenses**

Other operating expenses increased by 116% from S\$3.9 million in YTD2012 to S\$8.4 million in YTD2013 mainly due to the additional rental payment for office and warehouse at JPR and foreign exchange differences.

#### **Profitability**

The Group recorded a net profit after tax of S\$1.3 million in YTD2013, compared to a loss of S\$2.0 million in YTD12.

#### **Balance Sheet**

The Group held an inventory level of S\$94.2 million as at 30 September 2013, as compared to S\$86.2 million as at 31 December 2012 due to slower sales activities during the quarter under review.

Out of the \$\$96.6 million trade and other receivables as at 31 December 2012, \$\$38.7 million was received in 1Q2013 from the sale and leaseback of the Group's property at Jurong Port Road. Excluding the disposal proceeds, the increase in trade and other receivables of 11% from \$\$57.9 million as at 31 December 2012 to \$\$64.4 million as at 30 September 2013 was attributable to increase in debtor's turnover days from 55 days to 70 days.

The proceed received from sales and leaseback of the Property were partially utilised to reduce trade and other payables to S\$29.3 million as at 30 September 2013 from S\$47.4 million as at 31 December 2012.

#### **Statement of Cash Flows**

The Group's cash and cash equivalents were S\$15.1 million as at 30 September 2013 in comparison to S\$19.1 million as at 30 September 2012.

The net cash flows used in operating activities for the period was S\$36.8 million, supported by the proceeds received of S\$39.0 million from the disposal of the property at Jurong Port Road presented in the net cash flows from investing activities for the period.

Net cash flows used in financing activities for the financial period ended 30 September 2013 amounted to \$\$6.2 million due to repayment of bank facilities.

# 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

The Company did not make any forecast and prospect statement in respect of its results for the quarter ended 30 September 2013. The Group's actual results for the third quarter ended 30 September 2013 are in line with the commentary under paragraph 10 of the Group's previous results announcement in respect of the second quarter ended 30 June 2013.

# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Steel demand in Southeast Asian region is expected to remains relatively stable driven by new investment and strong infrastructure spending. As reported by OECD recently, growth in Southeast Asian region will remain robust in the medium term, growing at a pace which is comparable to the preglobal financial crisis.

The Group continues its' efforts to pursuit opportunities in business expansion strategies and pursue initiatives in cost management. The Group takes note of the challenges faced by steel distribution companies as global demand is lagged behind supply, with replenishing activities remaining cautious influenced by steel price volatility and global economy conditions.

#### 11. Dividend

#### (a) Current financial period reported on

Any dividend recommended for the current financial period reported on?

None.

#### (b) Corresponding period of the immediately preceding financial year

Any dividend recommended for the corresponding period of the immediately preceding financial year?

None.

#### (c) Date payable

Not applicable.

#### (d) Books closure date

Not applicable.

#### 12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared for the reporting period.

Financial Statements and Dividend Announcement for Financial Period Ended 30 September 2013

#### 13. Interested persons transactions

Name of Interested persons	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
	Jan - Sep 2013 S\$'000	Jan - Sep 2013 S\$'000
Arcelor International Steel Trading (Shanghai) Co. Ltd. Sales	-	142
Chye Hin Hardware Pte Ltd		
Sales	-	2,887
Purchases	-	3,578
Foklien Hardware (M) Sdn Bhd		
Sales	368	-
Purchases	210	-
Oriental Castle Sdn Bhd		
Support services	-	134
Oriental Sheet Piling Sdn Bhd		
Sales	-	120
Oriental Sheet Piling Pte Ltd		
Sales	-	5,223
Purchase	-	6,388
Other Charges	-	577
Oriental SP Steelwork Sdn Bhd		
Sales	-	-
Other Charges	127	-

#### 14. Statement pursuant to Rule 705(5) of the Listing Manual

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of HG Metal Manufacturing Limited which may render the unaudited financial results for the quarter ended 30 September 2013 to be false or misleading in any material respect.

#### On behalf of the Board of Directors

Yap Xi Ming Chairman Goh Kian Sin Managing Director

13 November 2013